



Cluster Overview: Careers encompass planning, services for financial and investment planning, banking, insurance, and business financial management.

Insurance Services

Career Goal (O*NET Code): Actuary (15-2011), Sales Agent (41-3021), Investigator (13-1031), Billing, Cost, and Rate Clerk (43-3021), Medical Secretaries (43-6013), (Underwriter (13-2053).

Student's Name: _____ **Date:** _____
School: Mabank High School **Grade:** 9th 10th 11th 12th AR
Primary Endorsement: Business & Industry **Additional Endorsements:** Arts & Humanities Multidisciplinary
 Public Service STEM
Parent's Signature: _____ **Student's Signature:** _____

SUGGESTED COURSEWORK

EXTENDED LEARNING EXPERIENCES

Middle School	8th	HS Courses:	Algebra I Art I Health	Spanish I Touch Systems Data Entry	<p>Curricular Experiences: Business Professionals of America DECA Family, Career and Community Leaders of America</p> <p>Career Learning Experiences: Career Preparation Internship Job Shadowing</p>	<p>Extracurricular Experiences: Academic Decathlon Language Immersion Programs Math Tutor School Newspaper Student Government UIL Academic Competitions Yearbook</p> <p>Service Learning Experiences: Boy Scouts of America Campus Service Organizations Community Service Volunteer Girl Scouts of the USA Peer Mentoring / Peer Tutoring</p>
	High School	9th	Core Courses:	English I Algebra I or Geometry Biology		
Career-Related Electives:			Principles of Business, Marketing and Finance (MRKG1311 & BMGT1327) Business Information Management I			
10th		Core Courses:	English II Geometry or Alg II IPC or Chemistry	World History Languages other than English II		
		Career-Related Electives:	Business Information Management II Accounting I (ACNT1303 & ACNT1304)			
11th	Core Courses:	English III Algebra II, Math Models, or Pre-Cal Physics	United States History Languages other than English III			
	Career-Related Electives:	Business Law (BMGT1341) Accounting II (ACNT1311 & ACNT1313)				
12th	Core Courses:	English IV Alg II, Pre-Calculus, AP Calculus, AP Statistics or Math Elective Anatomy & Physiology or Other Science Elective	Government/Economics Fine Arts Languages other than English IV			
	Career-Related Electives:	Practicum in Business Management Stats & Business Decision Making				
Practicum and/or Work-Based			Claims Clerk Customer Service Representative	Information Specialist Records Technician	<p>Professional Associations: America Health Insurance Association Casualty Actuarial Society Global Association of Risk Professionals Independent Insurance Agents of America Insurance Data Management Association Insurance Regulatory Examiners Society LIMRA International National Association of Health Underwriters National Association of Professional Insurance Agents Professional Liability Underwriting Society Society of Actuaries</p>	
			NOTE: These experiences may be started and/or completed as part of the high school experience.			
Certificates			A*S*K* Customer Service	Internet and Computing Core OSHA CareerSafe Sales Professional	<p>Career Options: Insurance Claims Clerk Receptionist Human Resource Assistant</p>	
			NOTE: Certificates and licensure may be earned while in high school and may lead to a Performance Acknowledgement.			
Postsecondary	Associate Degrees	Administrative and Secretarial Services Accounting Mathematics	Business Information and Data Processing Services Law and Legal Studies	Financial Management and Services	<p>Career Options: Benefits Verifier Claim Examiner Claims Investigator Long-term Care Coordinator Social Service Interviewer</p>	
	Bachelor Degrees	Accounting and Information Management Actuarial Science	Business Administration - Finance Banking and Financial Institutions Finance/Economics	Financial Management Management - Financial Planning Real Estate Finance	<p>Career Options: Insurance Sales Agent Insurance Originator Financial Representative Actuarial Analyst Contract Arbitrator</p>	
	Graduate Degrees	Accounting and Information Management Accounting -Public Mgmt	Decision Technologies Finance Financial Management	Law Management - Financial Planning Operations Research	<p>Career Options: Actuary Lawyer Estate Planner Statistician Pension Fund Administrator</p>	

COLLEGE CREDIT OPPORTUNITIES -- High School
 Students should take Advanced Placement (AP), International Baccalaureate (IB), dual credit, Advanced Technical Credit (ATC), or locally articulated courses (Tech Prep), if possible. List those courses that count for college credit on your campus.

This program of study (POS) serves as a guide, along with other college and career planning materials, for pursuing college and career goals. POS developed 2017. A Business & Industry endorsement as defined in 19 TAC 74.13(f)(2)(A) requires a coherent sequence of courses for four or more credits in career and technical education (CTE) that consists of at least two courses in the least one advanced CTE same career cluster, including at course, which includes any course that is the third or higher course in a sequence. The final courses in the sequence must be obtained from one of the Finance career cluster.